



WHY USE
ARMOR
LAW GROUPSM
www.UseArmor.com

3 CRITICAL QUESTIONS TO ASK ANY LAW FIRM	Armor Law Group	Bingham McCutchen	Seward & Kissel	Foley Hoag
Do you offer fixed fees for your legal services?	Yes. Armor generally does not believe in the concept of the billable hour and seeks to charge fixed fees whenever possible.	No. Bingham offers only expensive hourly rates. Partners, associates and staff have minimum billable hours so all time is billed.	No. Seward offers only expensive hourly rates. Partners, associates and staff have minimum billable hours so all time is billed.	No. Foley offers only expensive hourly rates. Partners, associates and staff have minimum billable hours so all time is billed.
Will you allow me to work exclusively with the equity owner of your firm?	Yes. Armor's sole owner has 11 years of legal and compliance experience and personally works exclusively with every client.	No. Bingham staffs its work with associates and paralegals who are employees with minimum involvement from partners.	No. Seward staffs its work with associates and paralegals who are employees with minimum involvement from partners.	No. Foley staffs its work with associates and paralegals who are employees with minimum involvement from partners.
Do you have any lawyers that personally understand and experience certain non-legal business issues, such as managing expenses and meeting a payroll?	Yes. Armor's founder is also an entrepreneur and personally understands running a business since he is involved in a number of startup ventures.	No. Bingham partners, associates and staff all work at an established big law firm focused on revenue and billable hours and do not experience such non-legal business issues.	No. Seward partners, associates and staff all work at an established big law firm focused on revenue and do not experience such non-legal business issues.	No. Foley partners, associates and staff all work at an established big law firm focused on revenue and do not experience such non-legal business issues.